



22 January 2021

Dear Valued Clients, Partners, and Vendors:

As many of you are aware, finding great talent for our industry can be challenging. With only a few institutions offering structured training for mainframe technologists, we must seek creative ways to maintain a rich and diverse workforce that will propel our industry forward for many years to come.

CSI International has created an apprenticeship program that will train tomorrow's software developers for work in our mainframe industry. This program is 16 months of classroom and practical training designed to provide successful candidates the tools and skills to work as entry-level developers in our organization.

The structure of the program is similar to a semester scheme used at most colleges and universities. We are working with a local university to provide college credit for all of the classes we teach. John Rankin—the founder of CSI International—will take his decades of experience and education and act as the instructor for this program.

This week CSI International welcomed the first class of apprentices into the program. These bright and energetic minds have initiated a journey that will provide them with a powerful skillset, and provide our industry with a rejuvenating burst of talent. We are ridiculously excited to welcome them to our company—and the mainframe world.

We foresee this program expanding to include all mainframe operating systems and educate future systems programmers, technical support staff, and sales engineers. Also, CSI International envisions when we can offer this educational experience to you—our clients and partners in our industry.

With warm regards,

Barry Boyer

President/CEO